



Brian thought that an elephant rapping 1970's disco was probably not going to be patentable

"There's not a problem that I can't fix  
Cause I can do it in the mix  
And if your man gives you trouble,  
just move out on a double  
And you don't let it trouble your brain..."\*

**Electronics, Part Qualified or Finalist, London  
£40-£55,000 plus substantial bonus**

It can be frustrating being a part qualified attorney. Always being told what to do, not being allowed to speak to clients, and being stuck on an endless loop of boring prosecution work for an agency client and not being paid what your worth. Thankfully this doesn't have to be the case. This firm wants you to speak to their clients and will trust you to provide good quality advice. They want you to have a variety of work and need you to be involved in drafting, sure, but also some exciting contentious work. They have a mix of clients with some really big (yes you'll have heard of them) but also some smaller clients who need their hands held through the early stages of developing an IP strategy. They also reward very well. The base salary is in the top few percent of what part qualified attorneys can earn but their bonus is exceptional giving the possibility of earning an additional £10k+ at part qualified level.

**Part Qualified, Chemistry, London, £30-£35,000**

Is your IP career not panning out as you thought? This firm are looking for candidates who are circa six months into their training with a background in pure chemistry. They guarantee to impress with modern offices, highly visible Partners and a fresh take on traditional policies. They constantly evolve to reflect market conditions with an eclectic mix of attorneys attracting clients both in the UK and overseas. They offer significant oppositions work across a varied range of technologies from sources ranging from individual inventors to larger SMEs and corporates. They provide ample opportunity for you to eventually grow your own profile and portfolio by encouraging your attendance at networking events and building your business development experience.

**Qualified Patent Attorney, Chemistry, London  
c. £75,000**

Work for a firm with a solid reputation for quality, both in the UK and overseas. Draft and prosecute before the EPO and UKIPO, represent clients in hearings and advise on issues relating to supplementary protection certificates. Focus on infringement and validity issues, as well as completing due diligence for recognised clients in the pharmaceutical sector. Your portfolio will consist of a mixture of sole inventors, SMEs and larger multinationals with a varied and cutting edge technology base. Act as an advocate to your clients, helping them build their IP policies and exploit their commercial and business potential.

**IP Business Development Manager, South  
£60-£65,000 base salary plus commission**

A leading international partner in IP management is seeking an experienced sales professional to join their growing team in the UK. They offer legal and portfolio services, strategic IP consulting and software solutions for effective IP management to clients worldwide. Prior experience in IP sales is essential, as well as some technical understanding of related software. You will be managing the full turnkey process of selling from initial cold calling, through to client pitches and presentations. Extended international travel will be required for training and for subsequent trips thereafter, and there is scope for earning a significant commission on top of the already generous salary.

**Newly Qualified Patent Attorney, Electronics, South  
West, Up to £85,000 plus benefits**

Ever wondered what it would be like to work with an impressive client base, diverse range of technologies and like-minded peers, but with the opportunity to breathe in a location set away from the heart of London? Well that is exactly what this firm is offering. The volume of work demands the addition of at least one new attorney and although there is an established portfolio ready and waiting, there is also the chance to build your own practice with encouragement to attend networking events. This firm do not expect you to be locked away, they are happy to offer the space and variety of work needed for you to develop in to a successful and fully rounded patent attorney.

**Part Qualified/Qualified, Mechanical Engineering,  
Midlands, £42,000 (PQ), £70-£75,000 (Q)**

It seems that the real hub of activity in the Engineering field is outside of London, and the Midlands is very much a part of this. The amount of work available calls for candidates at both part qualified and qualified level. Become aligned with high ranking clients and be integral to their decision making process. Seek out your own portfolio and benefit from as little or as much support as is needed. Drafting and prosecution will obviously factor in to your day-to-day but there is also plenty of contentious work, such as oppositions and appeals, invention harvesting and due diligence to keep you busy.

**Finalist to Qualified Patent Attorney, Hi-tech/Physics,  
South, Up to £75,000 plus benefits**

Whether you're a finalist or have a couple of years' experience PQE under your belt, this firm want to hear from you. There is a pressing need for candidates with a high-tech electronics background to take their share of an impressive workload and really get in on the action. This role offers the clients and technologies akin to that of a London firm but with the added benefit of truly impressive surroundings. There'll be plenty of opportunity to offer a consultative ear to your clients from which you can form alliances and develop their IP policies into fully realised and successful strategies.

**Finalist to Qualified, Mechanical Engineering,  
Yorkshire, Up to £85,000 total package**

Want something a little bit 'different'? Well this is it. The firm prides itself in having tenacious and commercially savvy attorneys who offer the full gamut of IP services to their clients. There is the freedom to tailor your work load to suit your interests and target your own business through networking and client pitches. Work in a fast paced environment that is impeccably organised and where input is recognised at all levels of seniority. There is no bottle neck to speak of when it comes to career progression and those who deliver will be rewarded with relatively quick advancement up the ladder.

**Qualified Patent Attorney, Midlands, Up to £85,000**

A friendly firm with an impressive operation based in the Midlands are looking to welcome qualified attorneys of any discipline into their team. They have witnessed significant growth over recent months and so can accommodate an extra pair of hands across any of their already well established departments. The close knit working environment encourages input and collaboration from all members of staff, with the opportunity to delve into additional duties such as marketing, business development and consultancy work.

**Patent or Trade Mark Partner, London  
(Following not required)**

This rapidly expanding firm is seeking existing salaried or equity partners to join its London operation. The practice is adept at incorporating new Partners and is particularly interested in attorneys who feel that their efforts are being stifled by their current firm. They are very realistic in respect to their expectations of an incoming Partner and will develop a financial model that gives you plenty of time to get your feet under the table. The firm is highly profitable and the wealth is distributed very equitably amongst the Partners. If you feel like your firm is not heading in the direction that seems commercially sensible or you are simply frustrated by a lack of resources and are always having to argue to get anything done, then perhaps it's time to move to something very different. This firm with a well-defined commercial strategy and track record to back this up is exactly that.

**Finalist/Newly Qualified, Electronics, Yorkshire  
£50-£75,000 (qualification status dependant)**

A firm with highly innovative working practices, a broad mix of clients, an organised management structure and significant career opportunity are in need of an additional attorney. The role will suit candidates who are comfortable working across a quite disparate portfolio with some very large but also some very small clients with differing needs. They have great deal of direct client work but also some interesting consultative projects.

**Part Qualified, Electronics, London, £42-£45,000**

Considerable autonomy is a key component of this role. But what does autonomy mean for them? Well you will be speaking to clients and giving them advice, you will be expected to deliver solutions to working problems and not just follow instructions. You will control your own work flow to some extent and will certainly be involved in commercial activities. Being a trainee can be tough and the more experience you can get early on and indeed being allowed to learn by working in your own way can be really important.

**Qualified Patent Attorney, Electronics, London, c. £80,000**

Build experience in contentious work, deal with a high volume of European oppositions work, be involved in IP litigation, infringement and validity as well as a solid foundation of drafting and prosecution work. Work with one of the largest IT companies in the world on a variety of incredibly interesting innovations in both software and hardware.

**Qualified Attorney, Electronics, Scotland**

There are some fantastic opportunities north of the border and this firm's growth in workload means they are in the position to offer something special to attorneys interested in moving north (or moving within Scotland if you're already there).

For more information or to apply to any of these roles speak to Pete Fellows or Philippa Field on 020 7903 5019 or email: [contact@fellowsandassociates.com](mailto:contact@fellowsandassociates.com).

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\* "Last Night a D.J. Saved My Life" written by Michael Cleveland.