

# FELLOWS AND ASSOCIATES



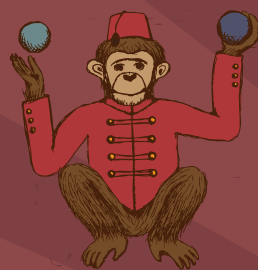
'When recently embarking on the hunt for a new position I approached a number of recruitment firms. Pete Fellows of Fellows and Associates stood out in terms of responsiveness and the ideas put forward. Unsurprisingly they also found me my current position. Thanks Pete!  
Senior Associate, Engineering and Trade Marks

'Both Philippa and Pete are incredibly responsive, making sure that they have a clear understanding of the role and how we work. In doing so we are confident in the candidates they present!  
Senior HR Specialist, Firm of Patent and Trade Mark Attorneys



'Well connected to the right people. Sound advice given to candidates throughout the process.  
In-house Patent Attorney, Chemistry

'Attuned to the job market and also to each individual employers' needs!  
In-house Patent Attorney, Chemistry



'Not your typical recruitment consultants.  
Pete and his team offered me detailed advice without a sales pitch. I was confident that I was only being put forward for roles that suited me and that I remained in control.'  
Senior Patent Attorney, Chemistry

## Part Qualified Patent Attorney, Electronics/Engineering, South West

Work alongside a truly diverse team of professionals with backgrounds including in-house, the UK IPO and the R&D departments of some of the world's leading names in the electronic and electrical engineering fields. You will be joining one of the largest and busiest practices in Europe with the opportunity to work closely with clients in the UK, US and Asia. Responsibilities will include travelling to and meeting with clients to discuss the ongoing management and strategic development of their IP portfolio; highly detailed drafting work with current and future competitor activity in mind; high profile opposition and litigation; and participation in local and international networking and industry events. The firm is run incredibly well with a commercial focus and sound business ethos, benefiting both the staff and its clients. This is a fantastic opportunity to join a firm with a rich history, which is constantly growing, and which is capable of tailoring its approach to suit the constant changes within the industry.

## Qualified Patent Attorney, Chemistry, North

Take the opportunity to reignite your career and work with a stimulating range of clients, from multinational blue chip organisations through to SMEs and prestigious universities, both in the UK and internationally. This firm's chemistry group is one of the most successful in their given sector and are therefore regularly called upon as a first choice by clients seeking exceptional advocacy and support for the ongoing protection of their IP portfolios. The group's members are experts in their technical field, and have extensive experience of carrying out appeals and oppositions before the EPO, as well as attending and speaking at industry leading events. Their excellent subject knowledge puts them in a strong position both to ensure that the commercial potential of their clients' inventions are acknowledged and met, and to offer expert advice regarding clients' future innovation plans.

## Electronics Opportunity, East Midlands

A leading patent and trade mark firm are looking to grow their electronics practice on the back of their continued success. The firm's reputation is exemplary, as a result of the excellent service they provide to their clients, which is supported by the industry leading specialists they attract to work for them. The electronics team has impressive commercial acumen, and deals with the entire spectrum of electronics work, ranging from bioinformatics to nanotechnology and beyond. The firm's work portfolio is impressive and they pride themselves on the bespoke service that they provide for their clients, which range from large corporations to start ups and SMEs. The Partners have extensive experience of prosecuting patent applications before numerous patent offices via foreign agents, as well as directly representing prestigious clients at EPO hearings overseas. This is an excellent opportunity to join an aspirational tier one firm with a brilliant track record of promoting their attorneys through to Partnership.

## Senior Associate, Electronics, London

This is a unique opportunity for a senior associate to be on a guaranteed track to Partnership as soon as they join the team. The firm adopts a highly progressive and inclusive culture, allowing staff to manage up as well as being managed down, and the net result is a firm that listens to its people at all levels and is able to adapt to their strengths and weaknesses – building on the former and overcoming the latter. The team's existing Partners are world leading practitioners, with outstanding reputations within the profession. Their people-centric philosophy makes the practice a collaborative environment to work in and provides an excellent support network of peers. In terms of workload, the position will offer an even mix of agency and direct clients across an array of exciting technologies, ranging from computer hardware and nanotechnology through to sub-sea drilling, mobile technologies, high volume production processes/machinery, and beyond.

## Qualified Patent Attorney, Biotechnology, London

An innovative firm with an international focus is hoping to grow its London operation with the addition of a qualified patent attorney. The firm maintains a commanding presence within the IP sector, boasting an impressive client base and expert leaders in the biotechnology field. The role itself is both interesting and varied and will cover the full spectrum of patent work, including IP capture and strategic portfolio management, ample original drafting and prosecution, and a significant amount of opposition work. Other responsibilities will include preparing office action responses, liaising with clients and attorneys both at home and overseas, and undertaking legal research as and when required.

## IP Service Provider Roles

We are currently working on a number of new positions within the IP service provider sector. These include opportunities in Scotland, Germany, Belgium and the US. If you work in IP but are looking for an alternative career, then please get in touch for further information on how we may be able to help!

For more information or to apply to any of these roles speak to Pete Fellows, Philippa Holland or Louisa Stokoe on 020 7903 5019 or email: [contact@fellowsandassociates.com](mailto:contact@fellowsandassociates.com).

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## Qualified Patent Attorney, Electronics, Scotland

Join a private practice with a well-balanced mix of diverse and interesting local clients and wide-ranging and dynamic international corporations. Build relationships with SMEs and universities and help develop and organise their IP strategies. This includes IP capture, drafting, filing and the prosecution of patent applications both within the UK and Europe, as well as coordinating with a network of associate attorneys internationally. The firm really likes commercially minded people, in other words attorneys who like to work closely with their clients and help develop an effective methodology for working through IP issues. The practice has grown rapidly in the region and it is certainly an excellent time to be part of that growth with unbound career potential. They have a great deal of existing work but you will be given the opportunity to aid with the acquisition of new clients as well as managing a portfolio of your own making.

## Part Qualified Patent Attorney, Engineering, South

One of Europe's largest patent and trade mark firms has recently seen an increase in its engineering caseload on behalf of an established client and, in response, it is looking to grow its capacity to meet the client's requirements with the addition of a part qualified patent attorney. The firm is commercially driven and takes a hands on approach to all matters, allowing the successful candidate to gain substantial experience through experiential learning. The majority of work will be on behalf of the aforementioned high profile client, although there will also be ample opportunity to build your experience in other technical areas with access to the firm's impressive client base. The firm prides itself on the excellent training and guidance that it provides to its staff, which is facilitated by the friendly and supportive working environment that it also offers.

## Newly Qualified Patent Attorney, Life Sciences, London

The life sciences practice at this firm is incredibly diverse and covers a variety of specialisms which range from plant biology, immunology and personalised medicine, to refrigerant compositions, bio-active ingredients and photochemistry. From day one you will be responsible for the ongoing provision of excellent services to a wide array of clients through both direct client contact and agency work. You will be involved with all stages of the patenting process, from the identification and drafting of inventions, through to the filing and prosecution of applications both on a national level and worldwide. The successful candidate will also be responsible for the provision of first class opinion and advisory services. The firm offers a highly supportive environment. Regular assistance will be provided by both the firm's Partners and a team of highly skilled clerical staff, in order to ensure the candidate's successful integration and ongoing development.

## Part Qualified/Finalist Patent Attorney, Electronics/Engineering/Physics, London

Benefit from an open and collaborative ethos, and take advantage of an excellent support network and a brilliant opportunity for professional development. You will work directly with an array of UK and international clients including multinational corporations and household names, world class universities and research institutions, SMEs, and sole inventors. You will also handle a broad range of innovative technologies including software related inventions and telecommunications, through to optical recording media, avionics, air conditioning technologies and beyond. This firm does not hide its attorneys away behind closed doors; they encourage participation in client meetings from early on and truly value the input from their staff members - no matter what rung of the ladder they are on.

## Finalist or Qualified Patent Attorney, Chemistry, South

Due to its continuing successes, this firm is looking to strengthen its life sciences and chemistry group with the addition of a finalist level or qualified patent attorney with a chemistry background. The existing chemistry practice covers a broad spectrum of subject matter, including but not limited to pharmaceuticals, oil and petrochemical technologies, catalytic processes, food chemistry, cosmetics and nanotechnology. The successful candidate will have access to a first class support network, and will be joining a team of industry leading specialists including 'tier 1' attorneys as recommended by The Legal 500. The team's Partners are also highly visible within the profession, which will allow for excellent exposure and ample networking opportunities. You will be working with an interesting range of clients both in the UK and overseas, from large corporations to prestigious universities, innovative SMEs, and sole inventors. You will also be exposed to the whole gamut of patent work, from invention harvesting, drafting and prosecution through to more contentious oppositions and litigation.

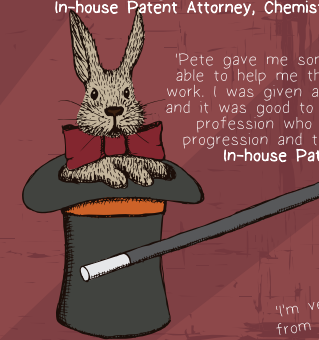


We operate a strict equal opportunities policy. Fellows and Associates is a trading name and registered UK trade mark of Fellows and Associates Limited

'Professionally managed appointments and an understanding of what a candidate is looking for in terms of motivation and career progression.'  
In-house Patent Attorney, Chemistry



'I had seen the advert for my current role on the CIPA website and dismissed it as I thought my background would be considered irrelevant. They were able to convince me to go along to interview as they knew the firm were not too bothered about the background, and were more concerned about ability and general "fit" into the team.'  
In-house Patent Attorney, Chemistry



'Pete gave me some really great advice and was able to help me through quite a difficult time at work. I was given a much needed confidence boost and it was good to talk to someone outside of the profession who has knowledge about career progression and trainee/associate management.'  
In-house Patent Attorney, Chemistry

'I'm very happy with the support I received from Pete and Philippa throughout the whole process and the speed at which they got the ball rolling with interviews.'  
Trainee Patent Attorney, Astrophysics



'Pete is supportive without being pushy and thinks of his clients before himself - you can trust him. Pete will get to know you and, with his astute understanding of the market, you'll get a tailored service - for you.'  
Senior Patent Attorney, Electrical/Electronic Engineering