

Worried
work might
be turning
you into a
zombie?

**Qualified Patent Attorney, Engineering with Electronics, London
c. £90,000 plus a generous bonus scheme**

A small firm with big ideas needs a commercially minded attorney to help implement the next stages of their development programme. You will need to be comfortable with business development and be able to seek out new business opportunities, as well as building and maintaining strong relationships with the existing client base. There will be the encouragement to shape your own portfolio as well as an established workload in the electronics and engineering fields, including electronic circuit design, medical technology, display technology, printer technology and opto-electronics. There is excellent earning potential and career progression, with the opportunity to become involved in quasi-managerial responsibilities and contribute to the future direction of the firm.

Part Qualified, Electronics, London, c. £45,000

Enjoy a wide variety of work across a range of technologies with a focus on original drafting and prosecution primarily for direct client tech companies. In particular, you will be working in the areas of software and wireless/telecommunications. The firm itself is forward thinking, creative and certainly very innovative. They have an absolutely excellent peer group so you will benefit from brilliant colleagues to learn from, as well as being part of a program with an exemplary record in achieving great results in both UK and European examinations. The firm is quick to encourage self-assertiveness and will allow you more freedom to develop in your own way than you might currently be used to. They will trust you with their clients, many of which are amongst the largest software, internet and technology companies in the world.

Salaried Partner, Electronics, London

Since the recession began it has not been easy to move positions if you are already a Partner. The bulk of recruitment for most firms has been at associate level as it is less expensive and associates are more easily incorporated politically speaking. Even when firms do consider hiring Partners, often negotiations fall down due to unrealistic expectations about a client following or underappreciating the potential effectiveness of a restrictive covenant. What you really need to move at this level is a firm with a lot of work so they treat client following as a bonus and not an essential requirement; a firm that is growing so the higher expenditure on salary doesn't put your job in jeopardy in bad weather; a firm where being a salaried Partner is not the end point, where getting to full equity is achievable; and a firm where you get along with the people you are in Partnership with. We think this client meets all of these criteria and hence, recruitment cliché be damned, this is genuinely a rare opportunity. But we understand your reluctance, it's not easy to move positions as a Partner but maybe you should give it a try.

Finalist, Biotechnology, London, £53,000+

Be a strategist, advisor, mentor and advocate for some of the top ten biotechnology companies in the world. You will be joining a pioneer in the industry with a stellar reputation and will enjoy a refreshing business model, relaxed working environment and one of the best bonus schemes around. The firm operate as a meritocracy and always ensure that their best people are rewarded; with demonstrable career progression, the freedom to mould your practice to suit your interests and access to some of the top clients and Partners in the field being but a few perks of the job. You will be responsible for shaping and implementing your clients' IP programmes both here in the UK and across the globe and will be exposed to a significant opposition and litigation practice, as well as high value prosecution and strategic due diligence work.

Part Qualified Patent Attorney, Electronics, Manchester, c. £45,000

Benefit from a close knit team and integrated work environment at this large yet unassuming firm. There is ample support provided both in terms of peer and Partner led mentoring, as well as a highly advanced on line infrastructure and dedicated administrative team. The firm operates an open door policy and encourages attorneys at all levels to collaborate on both client projects and the firm's development as a whole. There is a healthy approach to business development with regular attendance at local, national and international events, in addition to contributions to industry publications and conference speaking. There'll be plenty of drafting and prosecution to keep you busy, along with highly strategic contentious work, invention harvesting and management of your client's IP portfolio from initial conception.

Finalist, Electronics, London, c. £55-60,000

You don't necessarily need to wait until you fully qualify to move positions. Holding out until March (or worse, later, if you are waiting on the European examinations) could be a bit of a slog. This firm will be pay you a highly competitive salary now and also guarantee an increase come qualification next year (or in a worst case scenario, you'll be better off than you are currently whilst waiting to retake the exams at a later point). But we appreciate that moving jobs is not only about money, it might be about career prospects. In which case we would say that the firm are growing. Very quickly. So that means that they will need some succession planning, with more hierarchy and more Partners down the line. There is a great deal of scope for personal development, added to that they have one of the most highly regarded electronics teams in London so you will be in very good company enjoying your big salary and exciting future.

Senior Associate, Electronics, London, £Six figures

This highly strategic and commercially focused team of attorneys needs a new recruit to join them at a senior level in London. The structure of the firm allows you to work alongside specialists from all corners of the legal field and become more involved in complex areas of law that would normally be unavailable to you at other leading practices. You will work closely with your clients on developing their IP portfolio and help identify areas that have not yet reached their commercial potential, as well as anticipating any difficulties that may occur along the way. Clients range from world leading telecommunication and software giants, to smaller SMEs and sole inventors on the forefront of the next technological breakthrough. The remuneration is above market average, with a myriad of additional benefits to boot.

Recently Qualified to 2 Years' PQE, Electronics, South West, £62,000+

Work for a firm with a reputation and client portfolio indicative of that in the capital whilst enjoying a more relaxed, less results driven environment. You will be offered all the support you need to build your own practice, with the freedom to steer the technology base to suit your expertise and interests. There is substantial drafting and prosecution for clients across the electronics field, including those working with wireless space and 3G mobile technology radio protocols, as well as exposure to litigation and more contentious and commercially focused issues.

Is work
sucking
the life
out of
you?

Newly Qualified, Telecommunications and Software, London, c. £70,000

Are you a computer enthusiast? Do you seek out the latest innovations in software and telecommunications? This role will allow you to be a part of the cutting edge electronics field with close partnerships with leading clients, helping to develop their IP and ensure that their portfolio is commercially viable and protected across the world. The firm has a strong support network with Partners and colleagues made available for input as and when needed, as well as a collaborative and included working environment being encouraged. There is a precedent for success with steady growth both in terms of internal staff and work load; a longstanding and loyal client base; and fantastic employee retention.



Up to 4 Years' PQE, Electronics, Leeds, Up to £85,000



Join a team with countless years of experience in high value prosecution and drafting across a myriad of technologies including mobile technology, computing, software and high technology optics. The firm has an extremely strong reputation in electronics and has been involved in a significant number of high profile cases both in the UK and overseas. You will have the opportunity to broaden your knowledge with exposure to litigation and standards mapping, as well as working closely with clients developing the next generation of communication technology. The current workload and team dynamic allows for flexibility in the level that they recruit and candidates from newly qualified level to 4 years' PQE will be considered.

In-House Patent Attorney, London

We are working on an assignment for a large corporation requiring a patent attorney for an in-house position with a likely technical background in chemical, mechanical or possibly electrical. Level is to be confirmed but is likely to be qualified but with flexibility beyond this. We cannot at this stage announce further details but keep an eye on our website for more or contact us to be notified when a clear instruction is finalised.

For more information or to apply to any of these roles speak to Pete Fellows or Phillipa Field on 020 7903 5019 or email: contact@fellowsandassociates.com.

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