



INCLUDED:
**EXPERT ADVICE,
IN DEPTH INDUSTRY
KNOWLEDGE,
CONFIDENTIALITY,
PRAGMATISM, NEGOTIATOR,
SOUNDING BOARD,
SHOULDER TO CRY ON, SPY,
MYTH DISPELLER,
GO BETWEEN, DETECTIVE,
COUNSELLOR, CHEERLEADER,
DRINKING BUDDY**

Newly Qualified Solicitor, London

A record of successful hires and increasing workload over the past year has resulted in the Litigation team of this firm increasing their numbers further with a recently qualified solicitor. Become heavily involved in patent litigation across Europe and be encouraged to collaborate with your patent attorney co-workers on patent and design cases, as well as some transactional aspects of IP. Advise your clients from initial conception and invention harvesting through to the commercial management and international protection of their IP. You will be exposed to a full service offering of IP litigation, licensing and exploitation strategy and work with clients across the telecommunications, pharmaceutical and FMCG sectors. Candidates are hoped to have qualified any time from March 2014 and have a scientific background in physics, electronics, telecommunications or similar, although other disciplines will also be considered.

Up to 5 Years' PQE, Electrical Engineering/Physics Patent Attorney, London

Be a strategist, consultant, advocate and commercial pioneer for international corporations; managing their entire European portfolio, dealing with complex prosecutions and helping to consolidate an offensive or defensive patent strategy. Much of the work will be broad in nature, perhaps looking for commercial value in a portfolio and arranging licensing or being part of the team in respect to UK, European or international litigation. The firm has organised their structure to recognise performance such that they are highly meritocratic in nature and this, along with the current rate of expansion, indicate ample opportunities for advancement. There are a great deal of opportunities for patent attorneys with a technical background of this nature but this firm, with a much more commercial approach, can genuinely offer a very different experience.

Trade Mark Partner, London

Find a home for your clients with this fast growing Trade Mark department. The firm hopes to find an attorney who is seeking the support of a developed infrastructure and the career opportunities that this represents; and in return can bring a client following to help quickly develop their practice. You will work with regional, national and international clients across a whole host of sectors such as automotive, consumer goods, sports, food and drink, clothing, pharmaceuticals and leisure; and be responsible for securing their international protection through filing before the UK, OHIM and the Madrid system. The firm have an excellent profile both in the UK and internationally and there is great potential for leveraging existing firm contacts to further your own revenue streams.

Partner/Partner Designate, London

Leading European firm of patent attorneys need a highly knowledgeable and commercially minded Partner or aspiring Partner to further enhance their electronics and mechanical engineering offering. Working alongside an existing team you will help further the department through business development, both leveraging existing contacts and building new ones as well managing operational costs. The role would suit an attorney who really wants to be involved in the management of the firm, from recruiting and developing staff to marketing and commercial strategy. There is huge potential both for career progression but also being part of the advancement of a practice which will undoubtedly become a career highlight.

Finalist to 4 Years' PQE, Materials Science/Physics/Engineering, Midlands

Work with sole inventors, local businesses, SMEs and larger multinationals with a global presence with portfolios originating from the full spectrum of electronic and engineering disciplines. Work alongside industry leading Partners and help them manage their own clients, as well as building your own contacts across a range of technologies. In addition to the general day to day drafting and prosecution, you will have the chance to become involved with the firm's busy oppositions practice and advise on the more strategic and commercial elements of IP. Be encouraged to showcase your expertise at industry conferences and networking events, as well as being supported to identify and pursue potential new business opportunities to expand the team's fee earning capabilities. Career progression is achievable, with this position being a direct consequence of attorneys leaving their current role and making their way up the ladder.

Sales & Business Development Manager, Brussels

This company's enthusiasm to add new services and develop and enhance their existing revenue streams has resulted in a need for a sales professional to join them in Brussels and manage the current sales operation, as well as building business themselves. You will be responsible for motivating the commercial team and monitoring their activity and performance; influencing broader sales and marketing strategy; translating the global firm strategy into a viable sales plan; measuring results of planned strategies and adjusting direction where necessary. You will liaise directly with the CEO and coordinate on projects relating to sales, marketing and customer relations, as well as supporting HR in further recruitment for the company. There is also the potential to be a key driver in the company's future development and activity in Asia.

Qualified Patent Attorney, Computing and Software, North

This firm's operation spans across the whole of UK and they enjoy close European and international ties, both with direct clients and foreign agents with a healthy exchange of work. They are not afraid to make decisions and break precedent, a strategy that has worked extremely well for them in the past and has seen them grow both in terms of size and industry reputation. Partnered with their in-house IP solicitors, they are able to offer a multidimensional service to their clients and specialise in wireless communications, operating systems, image processing, video compression and user interfaces.

Part Qualified Patent Attorney, Electro Mechanical, Cambridge

An impressive firm with an equally impressive reputation is looking to add to their knowledge pool in Cambridge with the addition of a part qualified attorney. There is a modern outlook based on a meritocracy rewarding those who achieve, rather than those who have been there the longest or who can shout the loudest. The firm boasts a myriad of clients across both the electronic and mechanical fields, with technologies ranging from automotive and large mechanical structures to intricate and complex computer software.

Finalist/Newly Qualified Patent Attorney, Electronics, Oxford

It can be a daunting task, considering a move from the only firm you have ever known. We know what you're thinking; what if the role more or less stays the same and only the commute will change? Of course you'd be right in thinking that the fundamental elements of being a patent attorney will remain in any role you choose, however the balance of work and office environment can shift quite dramatically from firm to firm. This opportunity will allow you to begin your career as a fully-fledged Patent Attorney as part of a collaborative and vibrant team, with the flexibility to tailor your role to suit you. Want to work solo with the odd input from a Partner or co-worker? Fine. Still need some support and think you'd benefit from working more closely with your supervisor? That's OK. Fancy sharing your specialist knowledge in an industry publication or as a conference speaker? Go for it. This role really is what you make it.

Finalist to Newly Qualified, Electronics, London

If you are looking for a change to your current firm then this is probably it (assuming you don't already work here). If you want to be at the forefront of industry leading technological breakthroughs, then you've come to the right place. If you're keen to steer your own course but with the support of recognised and respected Partners in the field, look no further. The Electronics team has expertise in strategic drafting, prosecution and litigation for clients ranging from mobile technology, computing, software and high technology optics. There is a mix of in-house, law and patent attorney practice backgrounds, allowing the attorneys to offer a diverse knowledge base to their clients. This, along with their in-house legal offering, gives them a unique edge to the service they offer and the working environment they offer their attorneys compared to more traditional firms in the sector.

For more information or to apply to any of these roles speak to Pete Fellows or Phillipa Field on 020 7903 5019 or email: contact@fellowsandassociates.com.

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