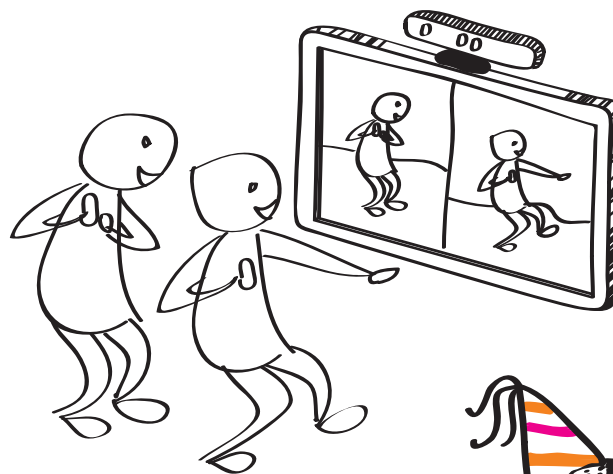
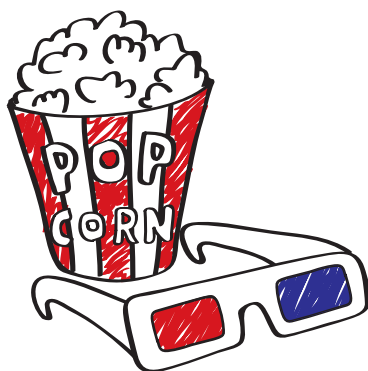
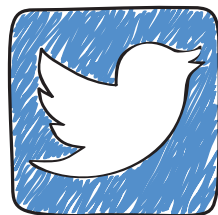


2009 was a big year...



fellowsandassociates
recruitment evolution

Newly Qualified Trade Mark Attorney, London, £60,000+

Fill a hierarchy gap in a department that has a need for an additional attorney to join them at associate level. The practice would ideally like to recruit someone with an appetite for business development, who loves client interaction and networking. There is an ample portfolio of existing work (many of which are household and international brands), but there will also be plenty of room to create your own practice in time. There is a fairly fluid structure – the Partners are very open minded and encourage their attorneys to think for themselves (and are fully supportive of their ideas when they have good ones).

Qualified Patent Attorney, Electronics, London, c. £80,000

Secure the next stage of your career and join a firm with a demonstrated commitment to progression. There is a young Partnership and plenty of opportunity to prove your worth with an established portfolio of work, the encouragement to seek out and build your own practice and a multi-functional administrative and support team allowing you to focus your time efficiently and effectively. The firm tends not to listen to office politics but concentrates on the quality of your work and how they can further assist and reward in your development as an attorney.

Account Manager and Sales Guru, IP Management Software, South £50-£60,000 + Bonus

A world leader in IP management software is further expanding their reach into Europe and Asia and is in need of an experienced IP sales professional to join their already established Client Services team in the UK. They offer flexible services tailored specifically to complement the individual needs of their clients, ranging from large global portfolios to cloud based packages for smaller IP practices, and work with multinational corporations, firms of patent and trade mark attorneys and law firms. You will be the primary point of contact during the implementation phase of the sales life cycle and be required to use in depth knowledge to ensure a smooth integration of the software into the clients' working structure. Ideal candidates are hoped to have at least 3-5 years' experience working in software sales, have experience of the Intellectual Property sector and be educated to degree level.

Finalist to Part Qualified, Materials Science, South Dependent on experience

This firm can offer a close knit working environment where you will experience the bread and butter duties of drafting and prosecution but with an added splash of contentious work, the opportunity to devise and implement commercial strategies for a range of clients and help out with the managerial functions of the firm. You will be exposed to a variety of technologies covering an interesting technical range, including chemistry and chemical engineering, and will have regular contact with inventors, SMEs and larger IP owners to help them navigate from initial invention harvesting and consultation through to maintaining and growing their portfolio and anticipating any obstacles that may occur. Ideal candidates will currently be in training for qualification and could be anywhere between completing the Queen Mary course (or equivalent) to finalist level.

Finalist Level, Mechanical Engineering Patent Attorney, London, £50,000+

This firm has made a significant investment in their back office support structure with a near paper-less filing system, in depth induction period for new staff members and dedicated IT functions facilitating remote working. It is a close knit working environment where collaboration is encouraged and work is delegated fairly through the ranks. They have a strong international reputation and enjoy a healthy portfolio of direct clients from overseas, as well as a little closer to home. The technologies include large general and automotive engineering innovations through to niche, intricate inventions born from independent inventors.

Biochemistry or Biology Graduate/Trainee Patent Attorney, London £35-£45,000

An opportunity that is truly not to be missed; join the thriving IP practice of an international law firm and complete your training to become a fully qualified UK and European patent attorney. The IP department benefits from having one of the largest teams in Europe and holds its own within the firm as a tremendously successful and constantly growing practice. Ideal candidates will have experience in biochemistry or biology and ideally be educated to PhD level, applications from part qualified patent attorneys with a relevant background are also welcomed.

Part Qualified to Finalist, Electronics, Patent Attorney, London £50-£65,000

A modern outfit of patent attorneys is growing their IT, Software and Electronics team with new recruits at part qualified up to finalist level. They can offer a well-structured training regime and the opportunity to gain experience in all aspects of patent duties. The department has a substantial oppositions practice and works with leading international players in the electronics field, allowing for ample direct client contact and the chance to liaise with overseas counterparts on a variety of IP issues. A different way of thinking is encouraged with attorneys acting as a commercial advocate to their clients and ensuring that their IP is managed in both an efficient and profitable manner.

Part Qualified, up to 2 Years' PQE, Electronics, London c. £55,000

An opportunity for an attorney still in the early days of their career for a leading firm of patent and trade mark attorneys in London. They are able to offer a stable working environment where you can prepare for your qualifications with as much support and experiential learning as you need. The firm lead by example with no micro management and office politics, only a commitment to offering an exceptional service to their clients and in turn a working culture that encourages their attorneys to excel in their career. Ideal candidates will be part qualified and hoped to have around two years' experience, however those with a little less (or a little more) will also be considered.

MATHYS & SQUIRE INTELLECTUAL PROPERTY

Engineering Electronics or Physics, Finalist to Qualified, London

Mathys & Squire are expanding their Electronics, I.T. and Engineering (I.T. & E.) department and are therefore seeking attorneys to help them grow. They really encourage independent thinking and are great at developing latent (or not so latent) commercial skills. If you feel that your current firm's Partners are a little overbearing then this environment may really suit you. The IT&E department has a highly varied workload from multinationals across high-tech, oil and gas, and manufacturing as well as a high number of large UK direct clients, SME's and start-ups. Their attorneys operate as trusted advisors and work with clients to develop a commercial strategy. They advise on all IP-related matters, including, for example, preparing and filing new patent applications, international patent prosecution, portfolio management, advising on IP-related agreements, preparing and filing registered design applications, providing infringement opinions, and contentious matters.

m&c

CPA and EPA qualified or Finalist Patent Attorney, Chemistry, Birmingham

Marks & Clerk's successful Birmingham office is continuing to grow and is looking to recruit a dual qualified attorney (CPA and EPA) with up to 2 years' PQE, or a single qualified attorney working towards dual qualification. The office has outstanding links with the academic institutions in the region, advising inventors, guiding spin-outs and assisting technology transfer departments to maximise the value of their IP. You will be responsible for developing and implementing patent drafting and prosecution for an existing portfolio and offer support with the acquisition of new clients, ultimately becoming responsible for the management and administration of your own client portfolio. The technologies are extremely diverse ranging from materials science, chemical engineering, all chemistry disciplines and biotechnology (primarily immunology and genetics). It is essential that candidates have a solid chemistry background but experience in the other disciplines would be a significant advantage.

Oil and Gas Specialist, Qualified Patent Attorney, Scotland

Provide exceptional service for an existing portfolio of direct clients overseas, as well as receiving and giving instruction via foreign agents. Develop and implement drafting and prosecution strategies both in the UK and Europe, as well as identifying possible areas for innovation. Build the future business of the firm and grow your own practice through sourcing and converting networking opportunities. Partner support will help a successful integration into the firm, as well as highly capable clerical and administrative employees and a bespoke case management system. You will have a technical background in mechanical engineering and be UK and European qualified although a finalist level attorney would be considered. You should be comfortable working directly with clients as there will be a great deal of involvement from day one (this is not a firm that leaves conversations with clients for the Partners).

Computer Science/Electronics Enthusiast, Future Patent Attorney £30,000+

A firm that is known to be one step ahead in the IP game needs an individual with a keen interest in all things computers to become their next generation of Patent Attorney. The firm has an unrivalled training scheme with a near perfect pass rate and an excellent reputation in staff retention. There is no better introduction to the IP industry with exposure to drafting and prosecution in the UK and Europe, as well as interaction with foreign counterparts and regular contact with clients across a range of interesting and diverse technologies. Ideal candidates are hoped to have an excellent academic background in computer science, or a related discipline, and applicants ranging from those with no prior experience of the Intellectual Property sector up to part qualified and finalists are welcome to apply.

Up to 5 Years' PQE, Electronics, London, Up to £100,000

An IP department to watch within a multinational law firm; grown from a sub practice to one of the largest and busiest teams within the firm. This is a unique opportunity to work alongside and collaborate with IP, litigation, corporate and commercial lawyers; offering a unique working experience and giving you the opportunity to gain a skill set not necessarily offered in a traditional firm of patent attorneys. There is no career bottle neck to speak of and those who prove their worth will be rewarded with progression up the ladder and a generous salary to match.

Part Qualified upwards, Electronics, Cambridge, £45,000+

A small yet highly successful team in Cambridge is looking to recruit an electronics specialist. There is a mixed bag of work, with plenty of drafting and prosecution in the UK and before the EPO; due diligence and FTO opinions; commercial analysis and advisory work and contentious issues to keep you busy. Ideas and input is encouraged from all members of the team and responsibilities are distributed according to your ability, not your level of seniority.

For more information or to apply to any of these roles speak to Pete Fellows or Philippa Field on 020 7903 5019 or email: contact@fellowsandassociates.com.

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