

Trying to be  
something you're not?



**Up to 3 Yrs PQE, Engineering, London, c. £50,000**  
There is a need for an experienced engineer to join the growing department of this reputable firm. The practice upholds traditional values whilst enjoying a modern and relaxed working environment, as a result of a recent rebrand. They are looking to expand significantly in size - a commitment to which is mirrored in their flexibility to move offices should their numbers call for it. Career progression and the bonus system is highly structured and communicated clearly to the staff and the firm also accommodates those who are happy concentrating on their work load rather than thinking about their next possible career step. Ideal candidates will have a strong academic background tracking back to A-Level and be impeccable in the service they offer their clients.

**Finalist/Newly Qualified, Electronics, London £50,000+**  
This firm know how to do things differently. They are relatively young but have grown substantially and enjoy an international reach with offices both in Europe and further afield. The opportunities for finalist and newly qualified attorneys are rife within the firm, with significant responsibility given from pretty much day one and exposure to litigation being non-negotiable. You will be joining a team with an unsurmountable reputation across the industry, the members of which being leaders in their respective fields. The firm has recently undergone an office wide revamp with no expense spared, allowing you to concentrate on your work and further your career. Flexibility allows for candidates at both finalist and newly qualified level to apply.

**Qualified, Mechanical Engineering Patent Attorney, South West, £85,000 + pension**  
Be encouraged to adopt a commercial mind and a consultative approach in an environment modelled on that of an in-house department. Work with European clients on negotiation of settlement agreements, competitor portfolio and product analysis, due diligence, invention harvesting, creation and implementation of client IP policies at Board Level, provision of IP training to managers and engineers, infringement and validity advice, freedom-to-operate opinions and the development and prosecution of patent portfolios. You will provide key strategic advice to companies at every stage in the development and commercialisation of their IP portfolio and be a key contributor and a valued member of a progressive and growing team.

**Have you completed the salary survey yet? For a chance to win £100 in Amazon vouchers please take part now! [www.fellowsandassociates.com/2014](http://www.fellowsandassociates.com/2014)**

**Litigator and Patent Attorney, Electronics, London c. £85,000+**  
A call for those looking for something a little less traditional. Be thrown into the hub of a full service IP practice, with the chance to guide your clients through the full gamut of IP activity, identify potential commercial opportunities for your clients and formulate strategies for how their IP can be utilised to take advantage. The firm benefit from a well invested litigation practice, from which you will gain exposure and have the opportunity to qualify, and international connections which have resulted in a significant amount of overseas direct client work. It is encouraged to regard IP from a commercial perspective, rather than protection, with all possible contentious outcomes considered before an application is drafted.

**Part Qualified, Engineering, London, c. £45,000**  
Focus on the fundamental elements of what being a patent attorney is all about and join a firm that regards an unrivalled service to their clients and well-being of their staff as paramount. Career progression is down to the individual so if you like to draft, carry on drafting. If Partner is what you strive for, go ahead! The reputation of this firm calls for candidates to have flawless academic credentials and the ability to work within a team of highly trained and motivated peers. There is a commitment to the highest level of quality, which is reflected in the stellar client base both of the Engineering department and the firm as a whole. Business development is encouraged and the Partners continuously aim to delegate their responsibilities and entrepreneurial traits down the ranks.

**Boom time for Engineers! Midlands, £40-£45,000**  
In recent months the need for patent attorneys with an engineering background has increased considerably. Riding the wave of a significant increase in patent work, this Midlands based private practice need a part qualified candidate ideally seeking a trajectory. In other words, there's no competition from peers, you will working as an effective number two to a Partner and hence for the next few years as long as you do well the job will naturally get bigger. You will learn a lot too, the firm don't scrimp on training. In fact it's one of the best programmes in the UK. As for clients they have quite a variety from small interesting businesses with complex intellectual property needs to leviathans where you will be dealing with work as part of a massive operation.

**German Qualified Patent Attorney, London £1m line with German salaries**  
German qualified patent attorney required to join a firm of patent and trade mark attorneys in London to help continue the expansion of their portfolio overseas. The unique nature of this role involves a considerable amount of time will be spent working directly with a client on particular projects and regular travel could be required. The firm enjoy a large Partnership, with plenty of opportunity to add additional members, and a close knit almost family like atmosphere where collaboration is king. Technical background is not specified, as the importance is for someone to be qualified in Germany (and ideally Europe as well) than have experience with a particular technology.

**Networking King or Queen with a bit of electronics on the side, Yorkshire, £50-70,000 (Finalist/Qualified)**  
If you're talking to people in meetings, the prospect of a room full of potential clients and free wine and great biscuits), terrifies you and the idea of negotiating anything sends you into a spiral of panic and despair then we can help find you something with none of these aspects. If you love talking, you work a room like royalty and you can't stop negotiating to the consternation of your family and friends then this might be what you have been waiting for. Along with the networking there is a side dish of electronics so we would hope you can operate competently in that technical area and are close to, or just recently qualified, as a UK and/or European patent attorney.

**Client Relationship Manager, Renewals, London**  
A new role has arisen for a business savvy professional to join the renewals arm of a leading firm of patent and trade mark attorneys. Services include renewals, translations and validation of European patents in the UK. You will be educated in existing IP support services and capabilities, as well as being relied upon to help develop and establish a viable sales strategy. Your remit will include managing the existing portfolio and identifying prospective new clients to which you can cross and up sell to. The fact the role is still in its early stages of existence will allow you to be a part of its future shaping and be an innovator in an already successful operational team.

Find something  
more suited...



**Part Qualified, Electronics, London, £45,000+**  
It's scary thinking of a move early on in your career. What if all firms really are fundamentally the same? What if you end up doing the very same thing that scared you to make a move in the first place? What if you are tucked away from the real action and never get in valuable exposure to direct clients? This firm understands your concerns and strives to ensure that if you join them, you will most certainly not regret the decision. There is a solid structure in place with regular appraisals allowing you to air your aspirations in a friendly environment, as well as a very generous bonus structure available to all levels of attorney (not just the Senior Associates).

**Part Qualified/Finalist Patent Attorney Chemistry, London, £40-55,000**  
Absolutely not pharmaceuticals for a change - this is a job that would suit a more hard core chemist ideally with an oil and gas background. As for the firm - they are major players in the area with an incredibly impressive client base, they have a great deal of direct client work as well as a good mix of contentious and non-contentious and their training regime is absolutely excellent. They are a steady ship and have grown in all areas (including, in particular, chemistry and biotechnology which bucks the overall trend) since 2008.

**Electronics Patent Attorney, 2-3 years PQE, London, £90-100,000+ Package**  
An excellent peer group define this firm - their attorneys are all highly respected and as a result the practice has a superb selection of clients. Beyond this there is the space for expansion in their Partnership so the role could be a stepping stone to better choices than are open to you at present. The firm has an excellent IT and administration infrastructure and an ample support team so issues of under resourcing will not exist for you. They encourage their attorneys to network so you will have the opportunity to enjoy international travel as part of your role.

**Biotechnology, Qualified Patent Attorney, London c. £85,000**  
Work with a Partner with a high profile and reputation for quality service that has meant the works with most of the top ten biotechnology companies in the world. Much of the workload in this position will be international in scope but originating from direct clients - therefore there is not inconsiderable European opposition and freedom to operate work as well as drafting and highly complex technical prosecutions. They have a highly meritoric environment which means people get what they deserve when they deserve it.

**Finalist, Electronics, Midlands, £50-55,000**  
Be part of a highly collaborative environment where ideas are sparked from everyone within the team irrespective of their experience and seniority. This firm has a culture where people spend a lot of time talking to each other, developing bespoke solutions for their clients and working together to solve problems. You will learn a great deal as the Partners will always have time for you, but will encourage you to work under your own initiative as soon as you feel able. The client mix is quite diverse, they deal with a lot of local high tech businesses as well as some corporates to keep life interesting.

**Partner/Partner Designate (no following required), Trade Marks, London, £8k figures**  
Leading private practice is increasing the size of its trade mark operation and requires an attorney who can help them build. They are highly flexible as to the person who comes in but you should have a proven track record in business development and ideally some management experience. Given that many applicants are likely to have a restrictive covenant, the firm does not expect that you will have a client following, just a proven appetite to replicate what you are currently doing well in a new firm.

**Automotive and General Engineering Patent Attorney, Yorkshire, £85-90,000**  
Are car manufacturers who you want to work with? Hoping to help size through tricky and continuing intellectual property issues and be relied on for trustworthiness? Dreaming of working with companies with an international focus but not via a foreign associate? Want to earn a lot of money? Want to be given considerable responsibility from day one? Want to be given every chance to achieve the career progression you desire in a very reasonable time frame? Expect your colleagues to be highly professional but supportive valuing your input and offering ideas? Yes? Then it's just possible this firm might be able to help with that.

**Intellectual Property (Patents) Paralegal, Brussels VALIPAT**  
VALIPAT is an incredibly fast growing, highly entrepreneurial enterprise that has added 30 people to their team in the last 2 years (50+ people in January 2014). They conduct circa 15-16,000 European patent validations per year, provide PCT national/regional phase entries and a power of attorney form generation service. Ideal candidates will have considerable experience in the intellectual property sector, but not necessarily knowledge of the PCT process. The responsibilities of the position may include: coordinating all aspects of present and future PCT national/regional phase entries in a high volume, deadline driven environment; providing instructions to foreign associates; assembling and transmitting all required documents; monitoring and tracking PCT national/regional phase entries and ensuring that all deadlines are met in a timely and backed up manner; suggesting ways of improving working practices; dealing with clients' requests, either in person, in writing or by telephone; and conducting legal oriented research. VALIPAT operate an English speaking office and an English speaking service so other languages are not required, they have a wide range of nationalities currently working for them and will consider offering relocation/sponsorship for suitable candidates. (There is more information on this position at [www.fellowsandassociates.com/valipat](http://www.fellowsandassociates.com/valipat)).

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